

# It's All About MME

*Understanding Colorado's New Medicare-Medicaid Enrollee (MME) Program*

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September 18, 2014



# Three Takeaways

- Colorado's MME program is based on the **ACC model**.
- However, Colorado's program is making **special considerations** to include the MME population.
- It is still very early in the process, and many questions remain about the **implementation and effectiveness** of the program.



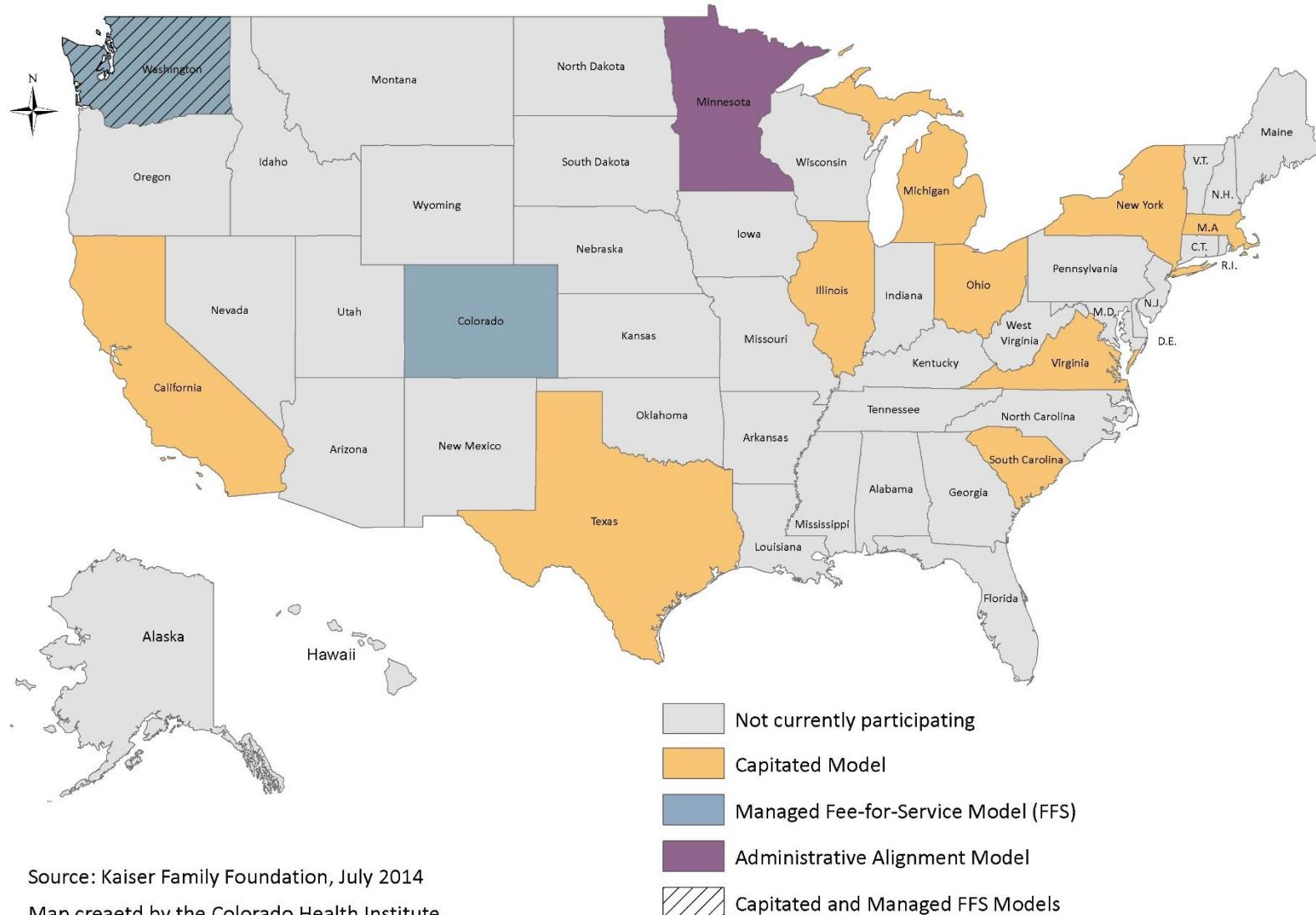
*Why Now?*

# The Accountable Care Collaborative: Medicare-Medicaid Program Overview

- MMEs are enrolled in the ACC model.
- Benefits for MMEs will stay the same.
  - With the additional care coordination provided by the ACC.
- There will be no change in how Medicare and Medicaid pay for services.
  - Except for the added Medicaid payment for care coordination.

# Centers for Medicare & Medicaid Services MME Demonstration

## State Medicare-Medicaid Enrollee Demonstration Models, July 2014



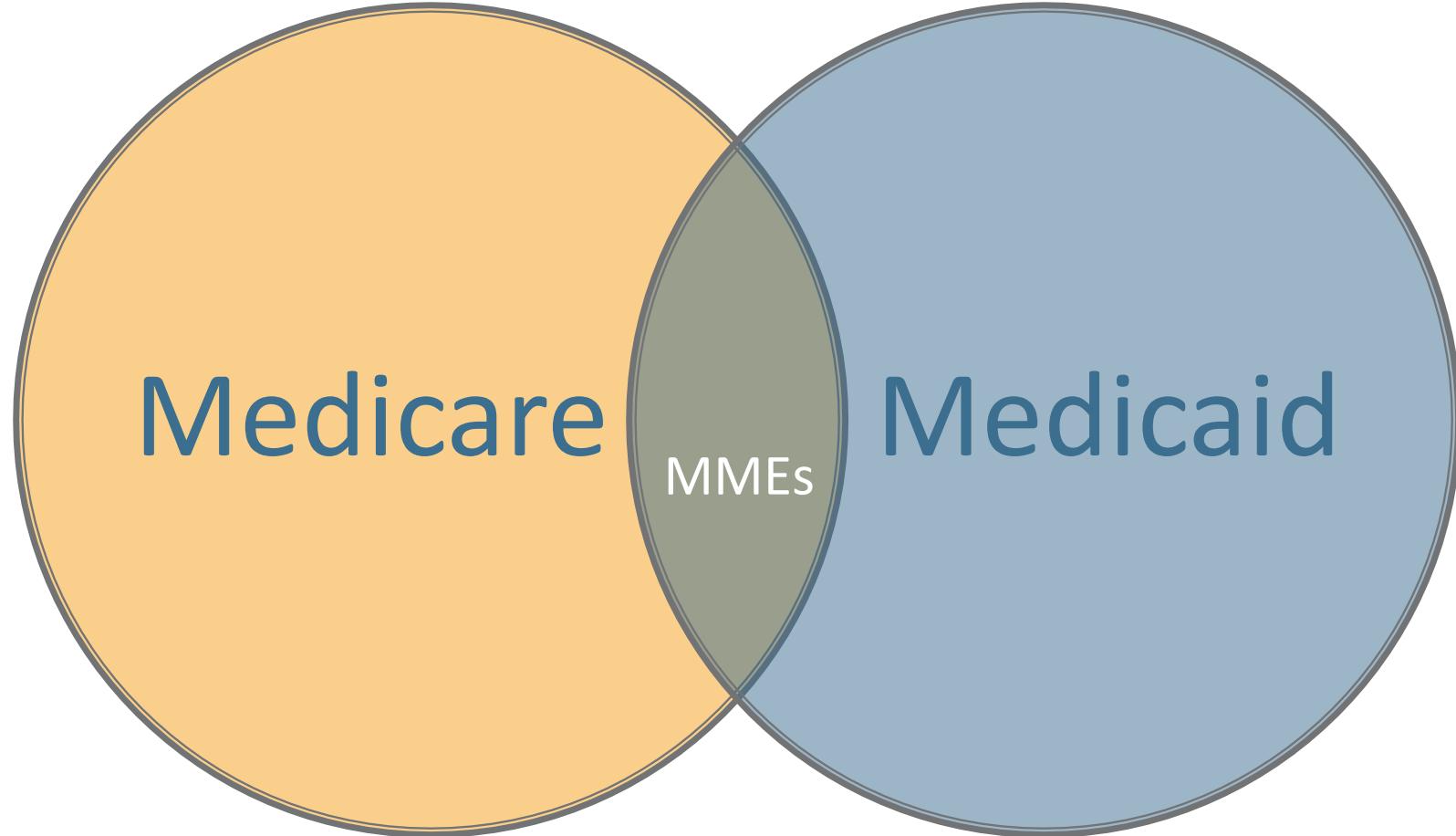
# Other States' Experiences

- Capitated model.
- Early lessons:
  - Planning takes time.
  - Integrating LTSS and behavioral health into medical care has a steep learning curve.
  - Impacts of the demonstration are not known in the near term.



*What Does MME Mean?*

# Full-Benefit Medicare Medicaid Enrollees



# When Compared with Medicare-Only, MMEs...

- Have lower incomes.
- Rate their health status as fair/poor.
- Have more chronic conditions and limitations.
- Live in a long-term care facility.
- Have higher rates of hospitalization.
- Use the emergency room.
- Use more Medicare services.

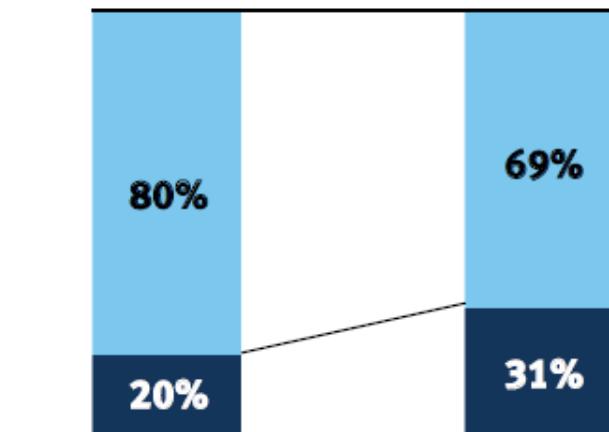


# MMEs' Disproportionate Share of Spending

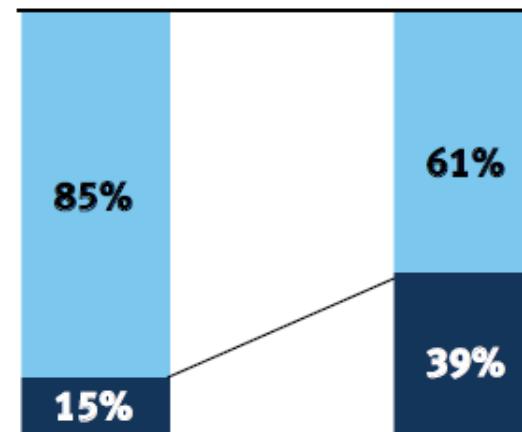
## Dually Eligible Beneficiaries Account for a Disproportionate Share of Medicare and Medicaid Expenditures

Non-Duals      Duals

**Dually Eligible Beneficiaries as a Share of the Medicare Population and Medicare Spending, 2008**



**Dually Eligible Beneficiaries as a Share of the Medicaid Population and Medicaid Spending, 2008**



**Total Medicare Population, 2008:  
46 Million**

**Total Medicare Spending, 2008:  
\$424 Billion**

**Total Medicaid Population, 2008:  
60 Million**

**Total Medicaid Spending, 2008:  
\$330 Billion**

Source: Kaiser Family Foundation analysis of the CMS Medicare Current Beneficiary Survey Cost and Use File, 2008 and Kaiser Commission on Medicaid and the Uninsured and Urban Institute estimates based on data from FY 2008 and Form CMS-64, 2012.





*Colorado's MME Program*

# Program Goals

- Improve health outcomes.
- Decrease unnecessary and duplicative services.
- Improve client experience through enhanced coordination and quality of care.
- Promote person-centered planning.

# Program Eligibility

Enrollee must:

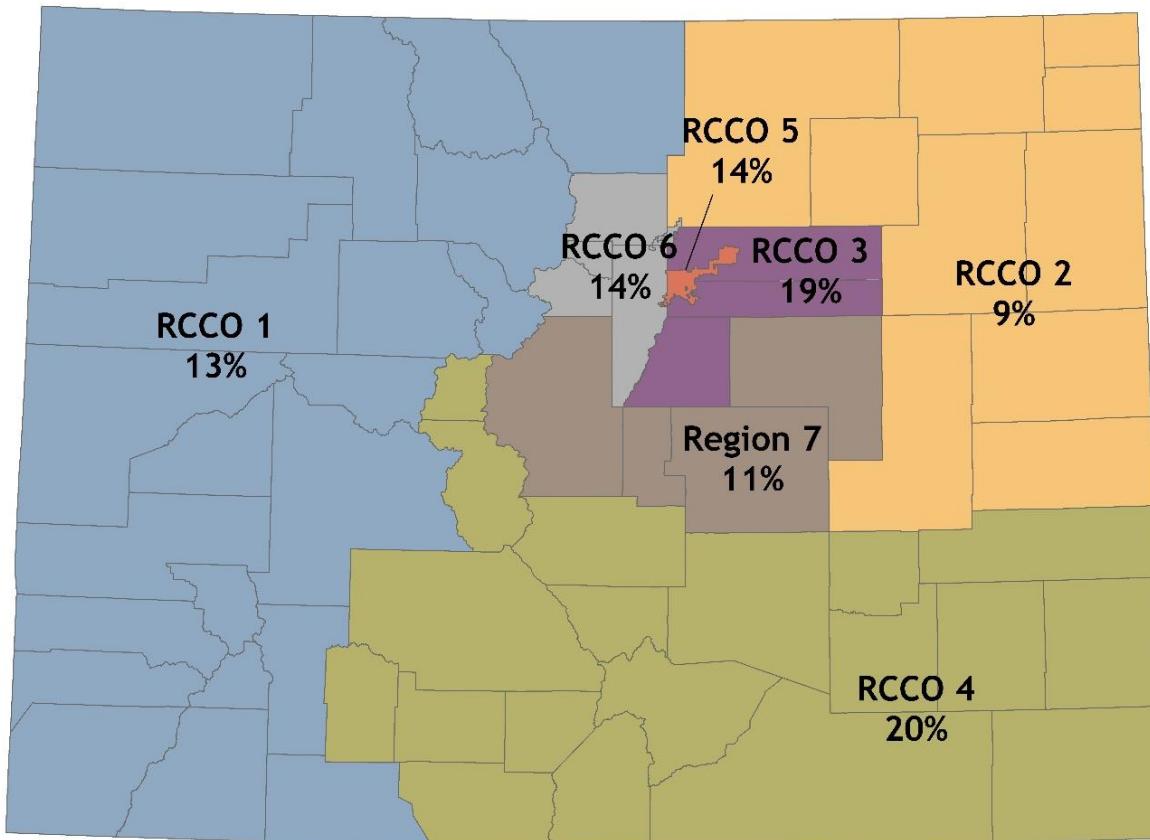
- Be enrolled in Medicare Parts A and B, and eligible for Part D, and Medicaid FFS;
- Have no other private or public health insurance;
- Not be enrolled in any Medicare or Medicaid managed care plans (including Medicare Advantage and PACE); and
- Not reside in an intermediate care facility for people with intellectual disabilities.

**32,000 MMEs**



# Distribution of MMEs by RCCO

Colorado's Accountable Care Collaborative  
Regional Care Collaborative Organizations (RCCOs)

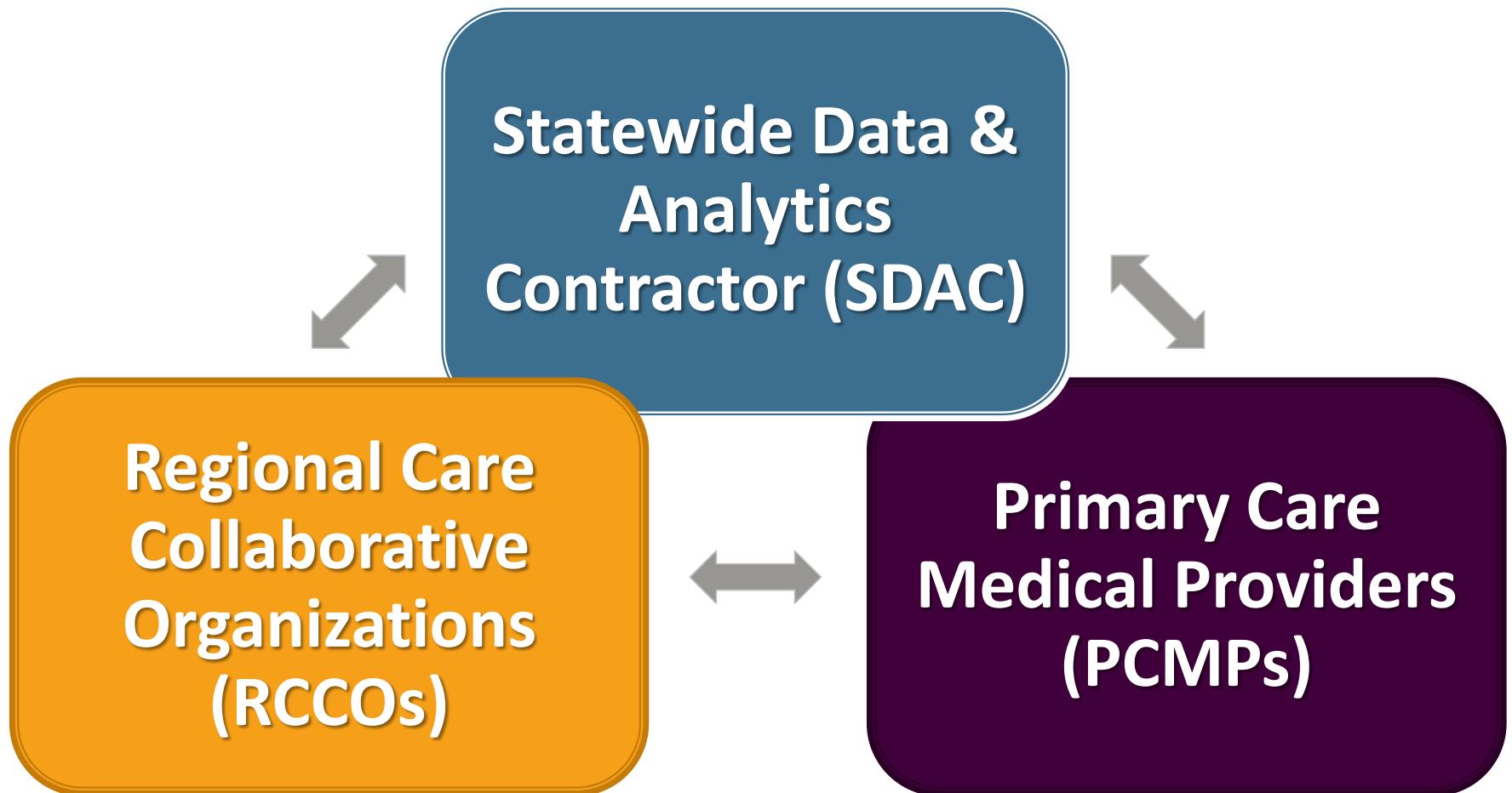


- Region 1: Rocky Mountain Health Plans
- Region 2: Colorado Access
- Region 3: Colorado Access
- Region 4: Integrated Community Health Partners

- Region 5: Colorado Access
- Region 6: Colorado Community Health Alliance
- Region 7: Community Care of Central Colorado



# Program Components: ACC Model



# Strategies to Achieve Goals

The Service Coordination Plan (SCP)

Cross-Provider Communication Agreements

Disability Competent Care

Enrollee Rights and Protections

# Program Enrollment

- Passive enrollment for MMEs based on RCCO geographic area.
- HCPF using seven month phase-in for enrollment.
- Enrollees maintain relationships with current providers.

# Financing

- Colorado received \$14 million implementation grant.
- The program maintains existing payment model for ACC.
- Colorado will be eligible for retrospective payment from the feds based on savings and performance on quality measures.

# National Quality Measures for Evaluation

- Hospital readmissions.
- Emergency department visits.
- Mental health and follow-up care measures.
- Care transitions.
- Fall risk assessments.

# Colorado-Specific Process Measures

- Completing the service coordination plan for each enrollee.
- RCCO training on disability and cultural competence.
- Hospital discharge and follow-up.

# Colorado-Specific Quality Measures

- Enrollee and caregiver experience of care.
- Care for older adults.
- Blood pressure control.
- Percentage of high-risk enrollees who receive community-based LTSS, or live in a nursing facility or non-community based settings.

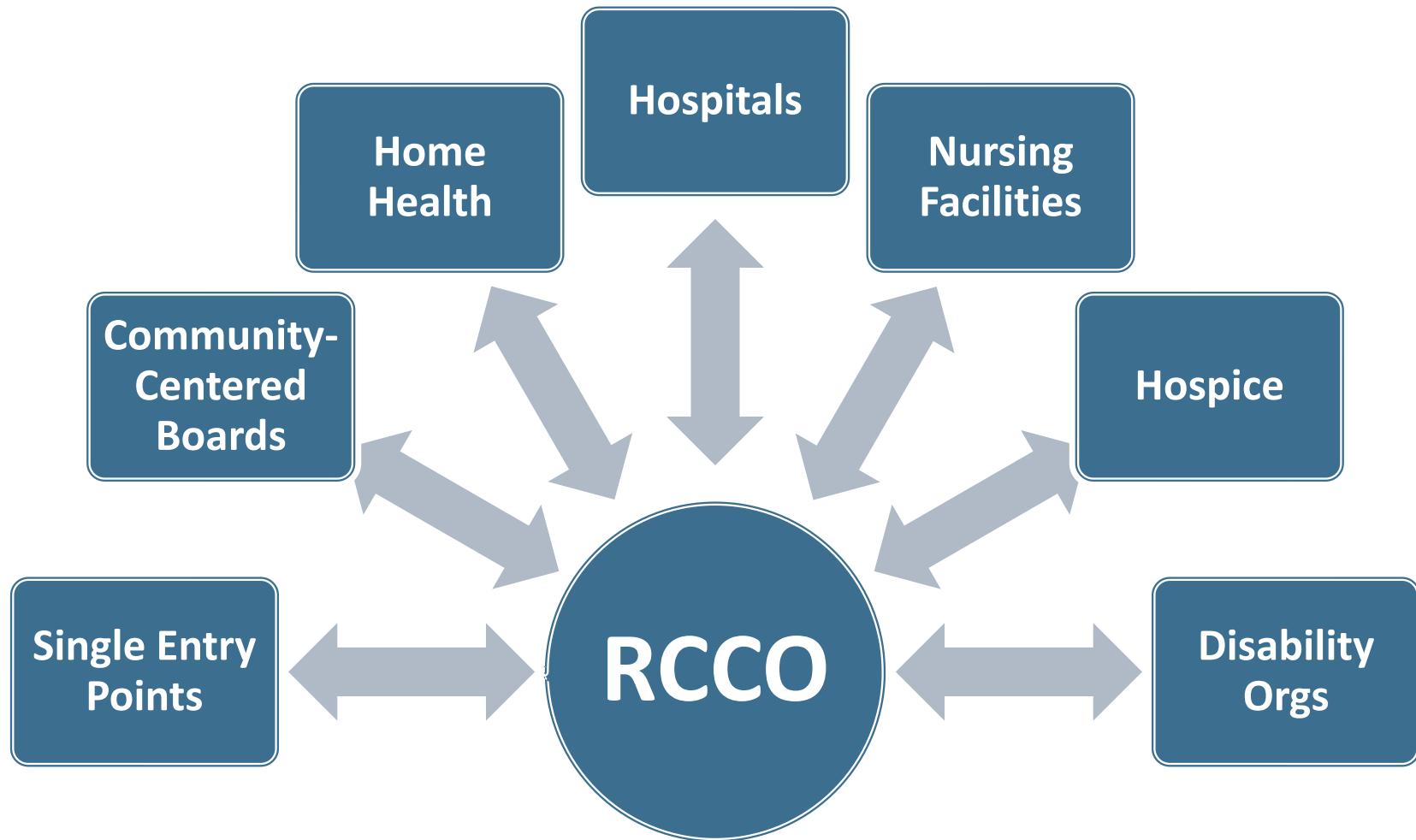


*Opportunities and  
Challenges*

# Opportunities

- Coordinates Medicare/Medicaid services for improved experience of care and outcomes.
- Builds on infrastructure, resources and provider network found in the Accountable Care Collaborative (ACC).
- Cost savings through:
  - Improvements in quality of care.
  - Reductions in unnecessary expenditures.

# New Partnerships



# Challenges

- Will MMEs opt out as in other states?
- Will MMEs benefit from another care coordinator?
- Will the RCCO payment be enough?
- Can RCCOs meet the aggressive timeline?
- Is the network adequate?
- Will Colorado achieve savings? Where will the savings come from?

# Three Takeaways

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- However, Colorado's program is making **special considerations** to include the MME population.
- It is still very early in the process, and many questions remain about the **implementation and effectiveness** of the program.

# Discussion Questions

- What strategies are you using to ensure all MMEs receive appropriate care coordination?
- How do you expect the care coordination model for MMEs to differ from current ACC enrollees (adults and kids)?
- How are you partnering with providers and community organizations?
- What do you see as the greatest opportunities and challenges in bringing a new population to the ACC?

# Two-Track SNAC Labs



TRACK 1:  
ACC

September 18

TRACK 2: Access

October 16

All SNAC Labs are held 12:00 – 1:30 pm at the Colorado Health Institute.



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