

# Behavioral Health Integration

*Examining Practices to Inform Policy*



May 15, 2014

**Safety Net Advisory Committee  
(SNAC) Learning Lab**



# SNAC Lab Objectives



- Leverage our collective focus on vulnerable populations
- Provide a forum for opportunities and lessons learned
- Share the latest strategies for using data to measure effectiveness
- Synthesize input from group and develop a shared body of knowledge



# Three Takeaways

- Behavioral health integration is a rapidly evolving field.
- Behavioral health integration is an area of focus in Colorado.
- The Colorado Health Institute is exploring how integration is being implemented in different settings and how this can inform policy decisions.





*Behavioral Health  
Integration:*  
What, Why and How

# What is Behavioral Health Integration?

*The care that results from a practice team of primary care and behavioral health clinicians, working together with patients and families, using a systematic and cost-effective approach to provide patient-centered care for a defined population.*

Lexicon for Behavioral Health and Primary Care Integration: Concepts and Definitions Developed by Expert Consensus. Peek CJ, the National Integration Academy Council. 2013



# Behavioral Health Integration May Address:

- Mental health
- Substance abuse conditions
- Health behaviors, including their contribution to chronic medical illness
- Life stressors and crises
- Stress–related physical symptoms
- Ineffective patterns of health care utilization



# Why Integrate Behavioral Health and Primary Care?

50%

of all behavioral health disorders are treated in primary care.

48%

of appointments for psychotropics are with primary care providers.

80%

of people with a behavioral health disorder visit primary care at least once a year.

- **67 percent** of people with a behavioral health disorder do not get behavioral health treatment.
- The 14 most common physical complaints have no identifiable organic etiology **84 percent** of the time.
- **30 percent to 50 percent** of referrals from primary care to an outpatient behavioral health clinic do not make the first appointment.
- **2/3** of primary care physicians reported not being able to access outpatient behavioral health for their patients.



# Why Integrate Behavioral Health and Primary Care?

## Financial Benefits

- Medical use **decreased 15.7 percent** with behavioral health treatment.
- Treating diabetes and depression together in primary care saved **\$896 over 24 months**.
- Treating depression in primary care saved **\$3,300 over 48 months**.
- Behavioral health disorders account for **half as many disability days** as all physical conditions.
- Combined expenses for chronic medical and behavioral health conditions are **46 percent higher** than a chronic medical condition.
- **Depression** is the top driver of overall health costs: Work-related productivity + medical + pharmacy.



# Why Integrate Behavioral Health and Primary Care?

- In the public delivery system, those with serious mental illness die **25 years sooner** than the general population.
- Disparity is even more severe for those with mental illness and substance abuse. On average, these people die **32 years earlier**.
- Increased morbidity and mortality for those with serious mental illness is **often due to treatable medical conditions**, such as hypertension and diabetes.



# How to Integrate Behavioral Health?

**Coordination**

**Co-location**

**Integration**

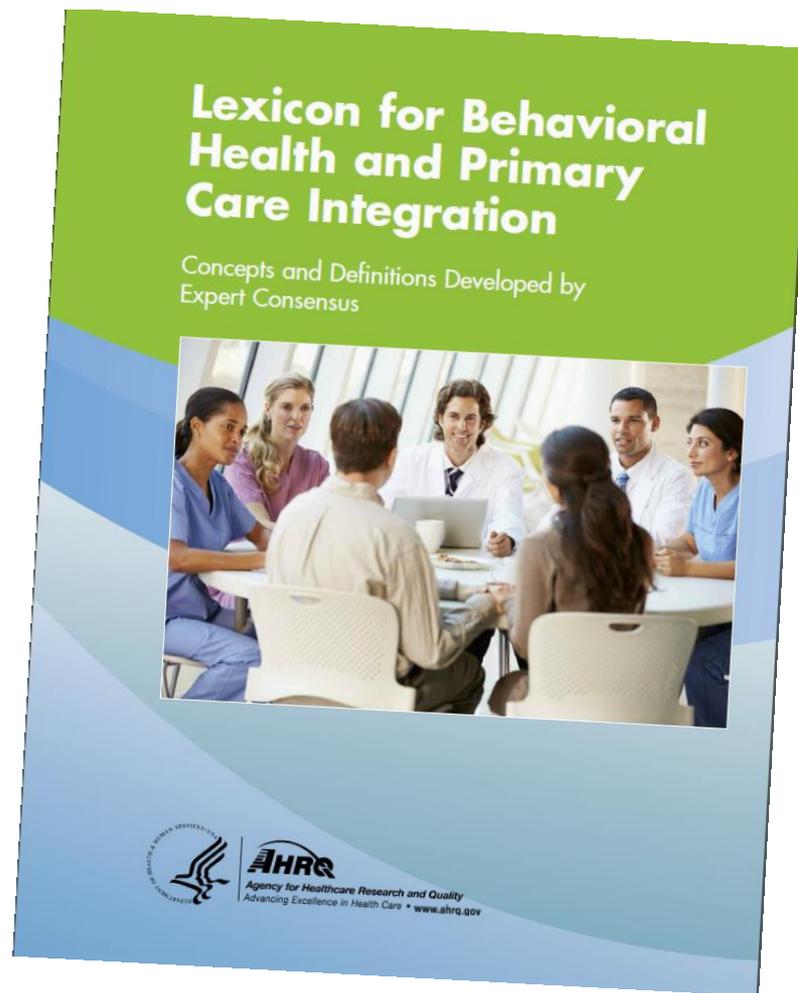
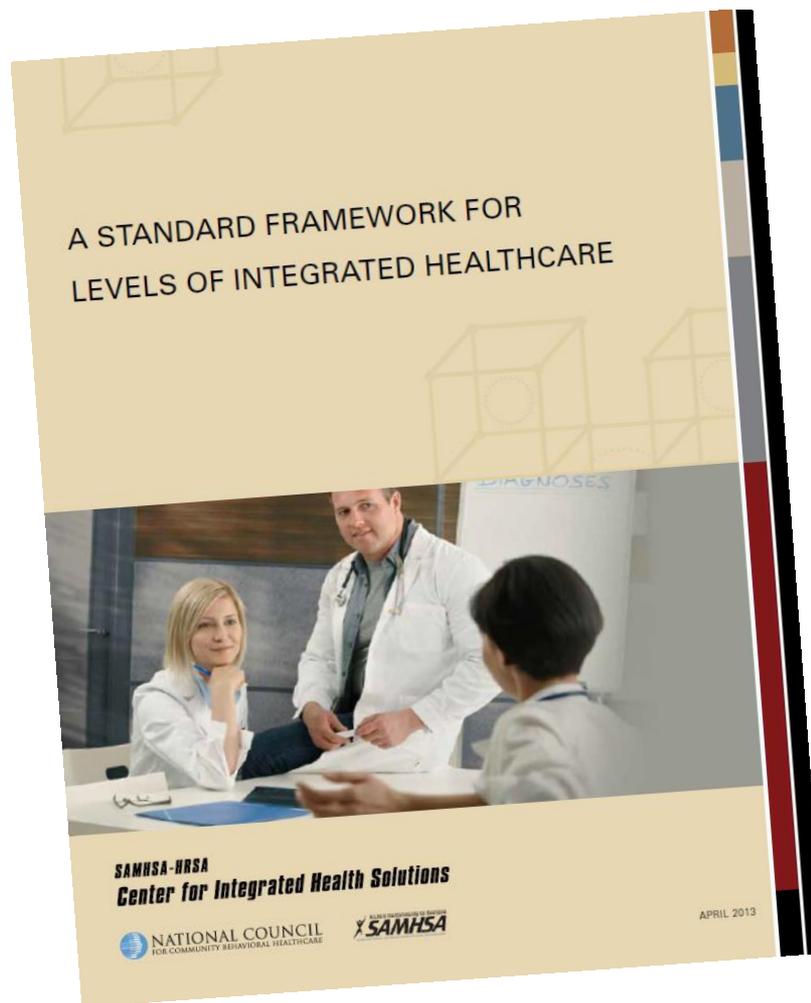


Things to consider:

- How providers work together
- How data is shared
- How services are paid for
- How to evaluate



# Resources for Evaluating Levels of Integration





*Colorado Health  
Institute Research*

# Why We Conducted This Study

Increased integration of behavioral health is a priority in Colorado:

- **State policy:** State Innovation Model (SIM) and the Medicaid Accountable Care Collaborative
- **Foundations:** Already funding integration projects
- **Providers:** Many organizations working on integration
- **Researchers:** University of Colorado leading research on this topic

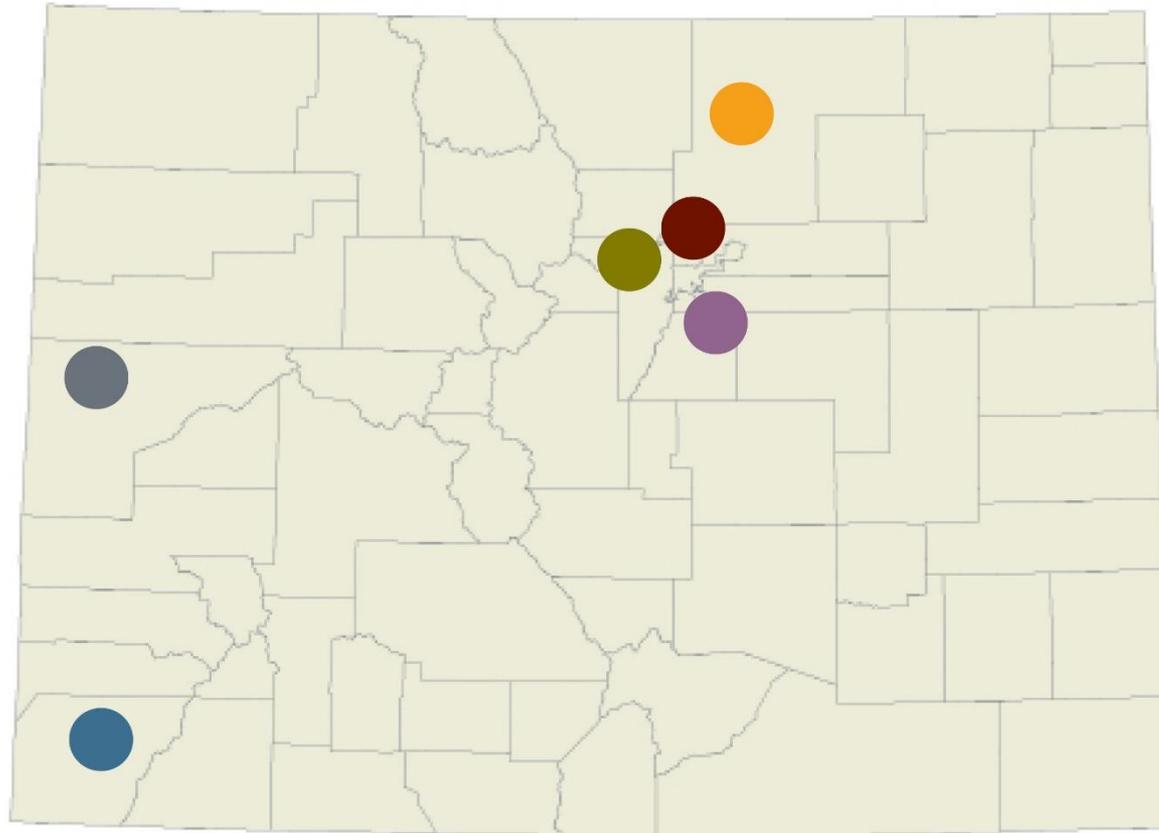
# The Questions We Asked

- What can be learned about successful implementation of behavioral health integration from work already happening across Colorado?
- Are there differences based on practice size, location, and population served?

# The Colorado Health Institute Analysis

- Explore a variety of examples to see how different organizations made critical decisions about implementing integration.
- Qualitative data about the implementation process and the context in which this is occurring.

# Examples of Integration



- Cortez Integrated Clinic
- Salud (Northern/Central Colorado)
- Union Square Health Home (Lakewood)
- New West Physicians (Denver Metro Area)
- Primary Care Partners (Grand Junction)
- Kaiser Permanente Colorado (Front Range)



# Safety Net Examples

Example	Organization / Structure	Location
<b>Cortez Integrated Clinic</b>	Axis Health Systems, which operates community mental health, school-based health, and community health centers across Southwest CO.	Cortez
<b>Salud Clinics</b>	Community Health Center	North-central Colorado, 9 clinics in eight counties
<b>Union Square Health Home</b>	Partnership between: <ul style="list-style-type: none"><li>• Jefferson Center for Mental Health, a Community Mental Health Center</li><li>• Metro Community Provider Network, a Community Health Center</li><li>• Arapahoe House, a substance abuse treatment provider.</li></ul>	Lakewood

# Commercial Market Examples

<b>Example</b>	<b>Structure</b>	<b>Location</b>
<b>New West Physicians</b>	Primary care practice with some specialist care	Denver Metro area, 16 locations
<b>Primary Care Partners</b>	Primary care practice	Grand Junction, 3 locations
<b>Kaiser Permanente Colorado</b>	Health care system	Front Range, 32 medical offices Denver Metro area, 4 behavioral health offices



# Questions to Consider

- Are these the right categories?
- Are these findings similar to or different from your experience?
- Where are the information gaps?
- What would be helpful to your work?

# Areas of Focus

<b>Clinic Description</b>	Location
	Structure: FQHC? CBHC? Private practice?
	Number of patients served
<b>Approach to Integration</b>	Patients included
	Location of behavioral health provider
	Universal screening?
	Shared electronic medical record?
	Care coordinator?
<b>Workforce</b>	Ratio of behavioral health providers to primary care providers
	Training of behavioral health providers

# Areas of Focus

<b>Funding</b>	Payer mix
	Physical health and behavioral health services billed separately?
	Primary funding source for integration
<b>Evaluation</b>	Formal evaluation?
	Measures used





*Lessons Learned*

# Lesson 1: Clinic Characteristics Matter

- Safety net providers are innovators and leaders in integration. Different patient populations and incentives have established them as the state's leaders.
- The acuity of need of the population served affects what approach might be most efficient.
- Size matters. A practice needs to be sufficiently large to support full integration.

# Lesson 2: Workforce is Key, and Also Challenging

- New kinds of providers are the lynchpin to effective integration.
- It is often hard to find “the right fit” for a care team.
- Each member of the workforce needs appropriate training, flexibility, and good working relationship with the rest of the team.
- Integration “is all about relationships.” Between organizations, providers, and with patients and families.

## Lesson 3: The “Value Proposition” is Elusive

- Many behavioral health integration projects are in the pilot phase, and rely on grant funding.
- Questions about if/when/how payment models will change, both in Medicaid and in the private market.

# Lesson 4: Evaluations May Not Be Generalizable

- Evaluation scope depends on resources available and a plan for how the findings will be used.
- Can be difficult or impossible to tease apart what is due to behavioral health integration and what is due to other changes – such as increased care coordination.
- May be hard to generalize findings from evaluation specific to one organization or community.

# Questions to Consider

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# How to Scale Up Behavioral Health Integration?

- What is needed?
  - Information?
  - Communication?
  - Policy change?
  - Something else?
- What does this mean for consumers?
- What does this mean for your organization?

# Three Takeaways

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*The Access-to-Care Index:  
Ideas and Opportunities*

# What is the Access-to-Care Index?

## **Working Definition:**

*A synthesis of the best data available over time to understand whether Coloradans have access to the care they need.*

# Why Create an Index?

To address the questions:

- What are the dimensions of access to care?
- Do Coloradans have adequate access?
- Is coverage translating into access?
- What would we *expect* to happen to Coloradans' access when policy changes are implemented?

# Who? When?

- Collaboration between the Colorado Health Institute and Colorado Coalition for Medically Underserved (CCMU).
- Currently being developed for Summer 2014.
- Audience includes providers, consumer advocates, state and local policymakers, foundations, insurers.

# Guiding Principles

- Monitor over the long term – not an early warning system.
- Incorporate quantitative and qualitative components.
- Vet with stakeholders.
- Recognize the differences in urban and rural area and develop separate models.
- Prioritize areas of focus: geography, race/ethnicity.

# How Will the Index Be Developed?

- Modeled after Urban Institute Framework

## Community Characteristics

- Income and Poverty
- Employment
- Racial/Ethnic Diversity

## Insurance Coverage

- Uninsured
- Eligibility
- Public and Private Coverage

## Potential Access

- Usual Source of Care
- Provider Availability

## Realized Access

- Barriers to Care
- Receipt of Timely and Appropriate Care



# Themes We Heard from You at Feb. SNAC Lab

- Specific Models of Care
  - Telemedicine, team visits, patient navigation, open office scheduling, workforce expansion
- Specific Populations
  - Immigrants, rural, seniors
- Access to Kinds of Care
  - Specialty care, oral health, behavioral health/integration
- Other Ideas
  - Culturally competent care, underinsurance, transportation, patient compliance

# Hearing From You on the Access-to-Care Index

- *What principles should guide our work?*
  - *How should they be prioritized?*
  - *Do we have the domains right?*
- *In what ways can the index be effectively communicated and used?*
- *Would you or your affiliates be willing to serve as a sentinel site?*
  - *What questions should we ask?*

# Two-Track SNAC Labs



TRACK 1:  
ACC

June 19

September 18

TRACK 2:  
Access

July 17

October 16

All SNAC Labs are held 12:00 – 1:30 pm at the Colorado Health Institute.





# colorado health INSTITUTE

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