Five Trends and the 2012 Election

Health Care in Colorado



November 8, 2012



Webinar Basics

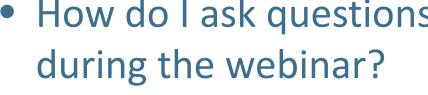
- How do I ask questions during the webinar?
- Recorded webinar and PowerPoint slides will be available after the webinar.
- Special thanks to our funders:

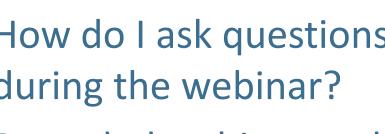
















Your Presenters



Michele Lueck
President/CEO



Emily King Research Analyst

Today's Discussion

 Implications for Colorado regarding the national election

 Trends we can count on in (still) uncertain times



Three Take-Aways

1. National election results point to a clearer path ahead for ACA implementation.

2. "Uncertainty" takes on a different, more operational flavor – dollars and timing.

3. Trends afoot in Colorado to improve quality and lower costs continue a forward march.





Shifting Gears: The 2012 Election

New CHI Publication





The 2012 Election

Health Care Implications for Colorado

November 7, 2012

Six Questions Facing Colorado

With a clear victory by President Obama, the election provided a number of answers. For health policy, perhaps the most significant is the fate of the ACA. Although it may be tweaked by future sessions of Congress, it is likely to be implemented largely as it was passed in March 2010. Now, the questions facing Colorado shift from if the ACA will be implemented to how it will be implemented. But the questions about health policy don't end there.

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Will Colorado participate in the ACA's Medicaid expansion?

The Supreme Court upheld the majority of the ACA. but gave states the opportunity to opt out of the Medicald expansion without penalty. Governor John Hickenlooper has not disclosed whether he supports expanding Medicald eligibility. At this time, it isn't even clear who will be allowed to make the decision. although legislators are lining up to stake out a position on the issue. CHI anticipates that legislation favoring and opposing the expansion will be discussed and notentially introduced in the 2013 session. There have been differing estimates of the cost of the Medicaid expansion. The governor's proposed FY 2013-14 budget doesn't include an estimate for how much the Medicald expansion could cost Colorado. In any event, the answer to this question stands to impact hundreds of thousands of uninsared Colorado

The shifting balance of power in Colorado's legislature could influence the decision. For example, Colorado's last major Medicaid expansion was passed during the and major Medicals expansion was passed during the 2009 legislative session, when Democrats controlled both the House and Senate. But that legislation, the Colorado Health Care Affordability Act, HB 09-1293, leveraged federal dollars to fully fund this expansion of Medicaid eligibility.

CHI doesn't expect the Democratic control in Colorado to signal a blank chack for health care spending. There may be fewer ideological and political barriers to fully implementage health reform. Still, with the economic recovery still tenuous and Colorado voters indicating that the economy remains their top concern, any spending will most likely come with rigorous expectations for a return on the taxpayers' investment.

Will Colorado health care programs fall off the "fiscal cliff?"

Automatic spending cuts combined with scheduled tax hikes combine to create the so-called 'fiscal cliff' facing the nation at the end of the year. Negotiating the potential crisis will be the first major test for President Obarna's second term. Funding for a number of the state's health programs, including grants to the Colorado Health Benefit Exchange (COHBID, may be subject to deep spending cuts if no compromise is reached. Felling to avert the fiscal cliff would meen 2 percent rate cuts for the state's Medicare providers. In

from fedi ★ ★ ★ WHO WON? ★ ★ ★

The results did nothing to change the deep political division nationally, with Republicans controlling the House and Democrats controlling the Senate. Colorado is a different story, how It now has a Democratic governor and Democratic Control of the bath the House and the Sen

Barack Obama (D) MItt Romney (R) 303 — Electoral Vote – 206

50% — Popular Vote —

51% — Colorado Vote — 47%

House of Representatives

191 Democrat (Previously 191) 232 Republican (Previously 241) 12 Seats Undecided

Colorado Delegation 3 Democrat 4 Republican

(Unchanged) CD 2 - Jared Polls (D) CD 3 - Scott Tipton (R) CD 4 - Cory Gardner (R) CD 6 - Mike Coffman (R) 53 Democrat (Previously 52) 45 Republican (Previously 47) 1 Independent (Proviously 1)

Senate

House of Representatives
37 Democrat (Previously 32)
28 Republican (Previously 33)

Senate

20 Democrat (Previously 20)
15 Republican (Previously 15)



Much Remains the Same

The ACA remains the law of the land

- The balance of *federal* power remains largely undisturbed
 - President (D), Senate (D), House (R)
- The balance of *state* power has changed:
 - Governor (D), Senate (D), House (D)



1. Will Colorado Participate in the ACA's Medicaid Expansion?

- Legislation favoring and opposing the expansion is anticipated in the 2013 session
- The cost of the Medicaid expansion is unclear
- Democratic control may ease passage of an expansion
- Additional spending, given the tenuous economy, will be carefully watched

At Issue:

Adults Without Dependent Children, 101-133% FPL

Employment Status



Age



Health Insurance Status

Uninsured	Privately Insured (ESI or Individual)	Other Insurance 20.8%
34.0%	45.2%	20.8%

Metropolitan Status



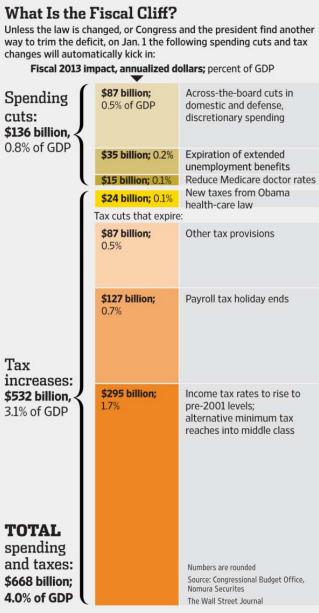
SOURCE: CHI analysis of the 2011 American Community Survey.

Self-Reported Health Status

Excellent	Very Good	Good	Fair	Poor
30.9%	23.8%	19.2%	16.9%	9.3%

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2. Will Colorado Health Care Programs Fall Off the Fiscal Cliff? What Is the Fiscal Cliff?



What to Watch in Colorado



Federal grant dollar availability; especially Exchange (COHBE)



Medicare provider rates will be cut by 2%



Funding of Colorado Department of Public Health and Environment at risk

3. Will Uninsured Coloradans Decide to Buy Health Insurance?

- Beginning in 2014, most Coloradans will be required to have health insurance
- The tax penalty may not be a strong disincentive
- The long-term viability of the Colorado Health Benefit Exchange (COHBE) depends on a diverse risk pool

Willing to Pay for Health Coverage

How much would you be WILLING TO PAY each month?







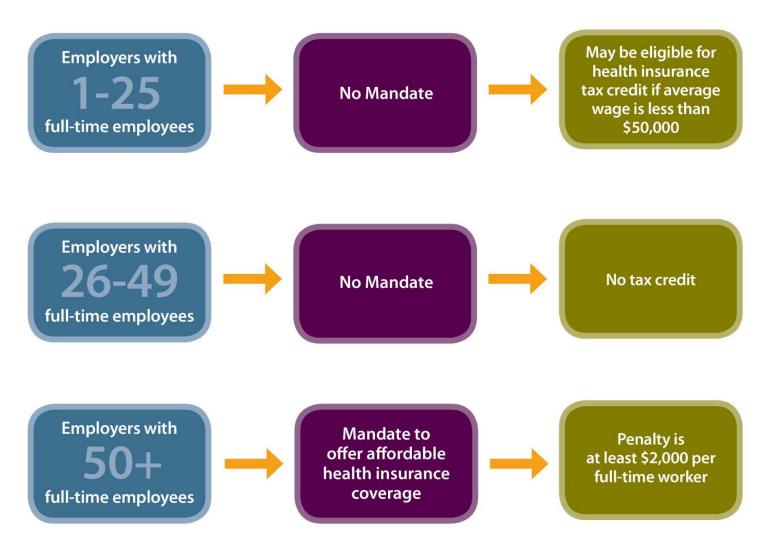






- 20% of those who are "able" to pay said they are not "willing" to pay anything
- 1 in 10 are able and willing to pay between \$1-\$25 per month

4. Will More Colorado Employers Provide Affordable Health Insurance?



5. Will Pending Colorado Health Care Reform Projects Get Funding and Approval?

- Expect a cascade of funding and rule-making decisions
- The Department of Health and Human Services is expected to release ACA rules and regulations
- Colorado awaits word on a number of federal grant applications

6. Who Will Set the Health Policy Agenda in the 2013 Legislative Session?



- In Colorado:

 a shift of power to
 the Democrats
- Governor
 Hickenlooper
 and his reelection
- New leadership in health committees

Insight from the November 1 Budget Proposal

- Proposed expenditures around system efficiencies and integration:
 - MMIS
 - Dental benefits
 - Behavioral Health expansions
 - Provider rates and network adequacy



Anticipate Alignment and Operations Changes

- DOI and regulatory issues for Exchange operations
- Waiver modernization from HCPF (and others) to better serve sub-populations

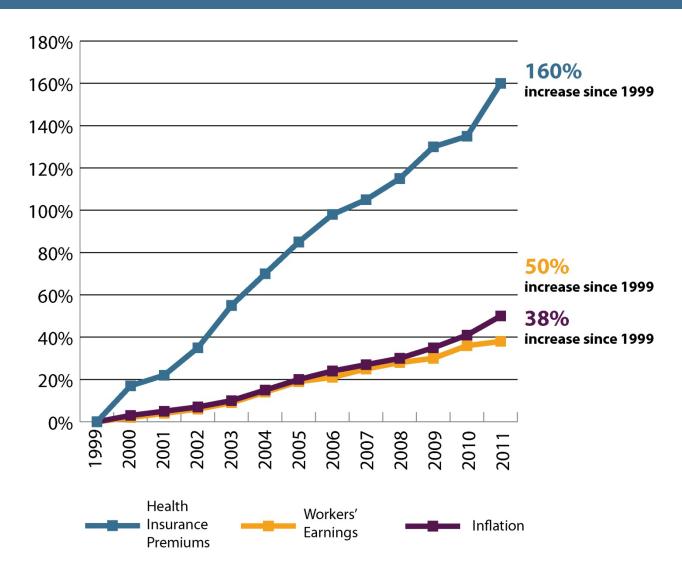


Trends Afoot — Before,

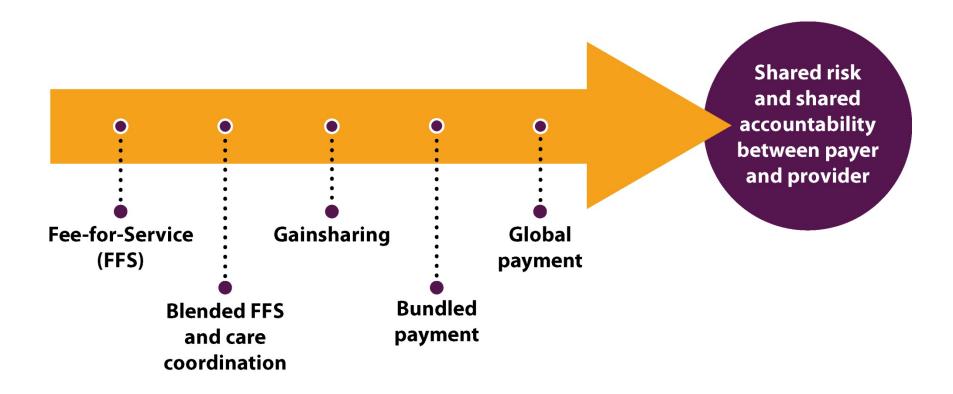
During and After

Election-Year Politics

The Big Idea? Bend this Curve!



What's the Big Idea?



A Primer: Federal And State Initiatives

Federal Initiatives and Funding

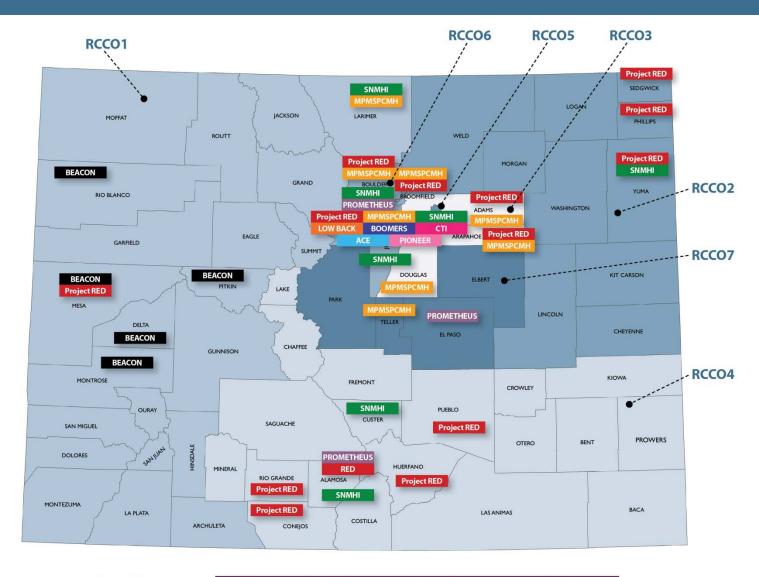
Defining the "What"

State Models of Innovation

Finding the "How"



Colorado Payment Reform Initiatives



The Outlook: Five Trends

- 1. The Role of Public Private Partnerships
- 2. Medicaid: The Promise of Integration
- 3. Room for Experimentation: HB 1281
- 4. Whose Cost Curve? A Dilemma for Small Employers
- 5. A Steep Learning Curve: Purchasing Insurance

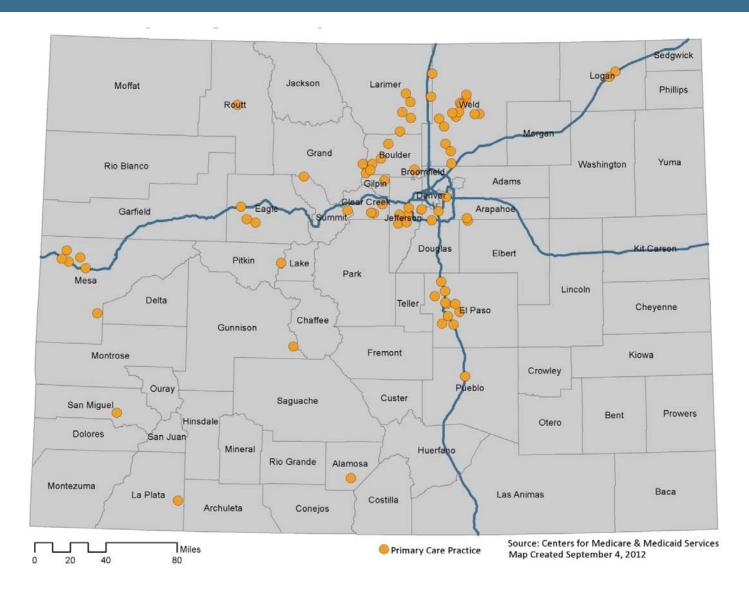


#1: The Role of Public- Private Partnerships

The Importance of Partnerships

- Contractual agreement
- Public agency (federal, state or local) and a private sector entity
- Skills and assets of each are shared to deliver a service or facility
- For the use of the general public
- Sharing in the risks and rewards
 - National Council of Public Private Partnerships
 - http://www.ncppp.org/howpart/index.shtml

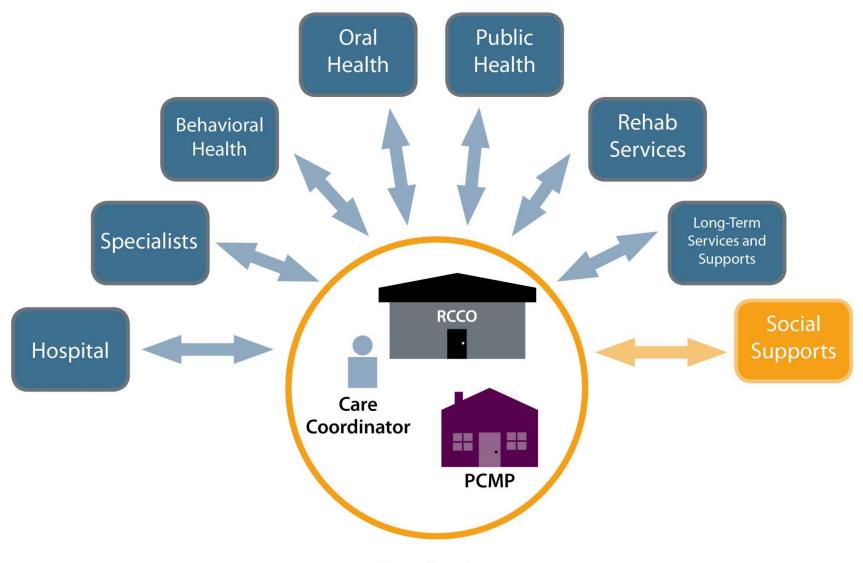
An Example: Comprehensive Primary Care Initiative





#2: Medicaid: The Promise of Integration

Medicaid: The Promise of Integration



Care Coordination Team

Medical Home: Impact on Cost Control

- CMHI demonstrates savings but targeted to lower-cost populations
- Colorado programs still being evaluated, early returns and national results encouraging
- Complex, lengthy, resource-intense process for practices to become medical homes

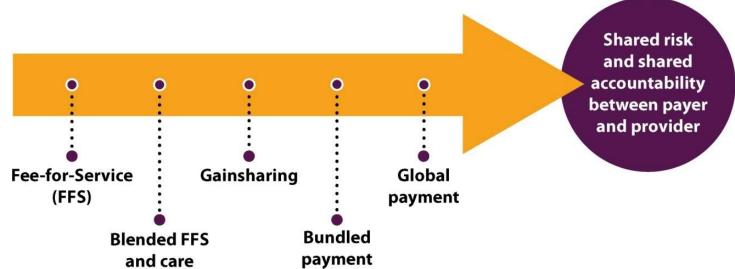


#3: Room for Experimentation: HB 1281

Room for Experimentation: HB 1281

- HB 12-1281: The Medicaid Innovation Bill
 - Calls for payment reform pilot projects
 - Away from fee-for-service, toward global payment
 - Built on existing ACC framework
 - Pilots evaluated after 2-3 years

coordination



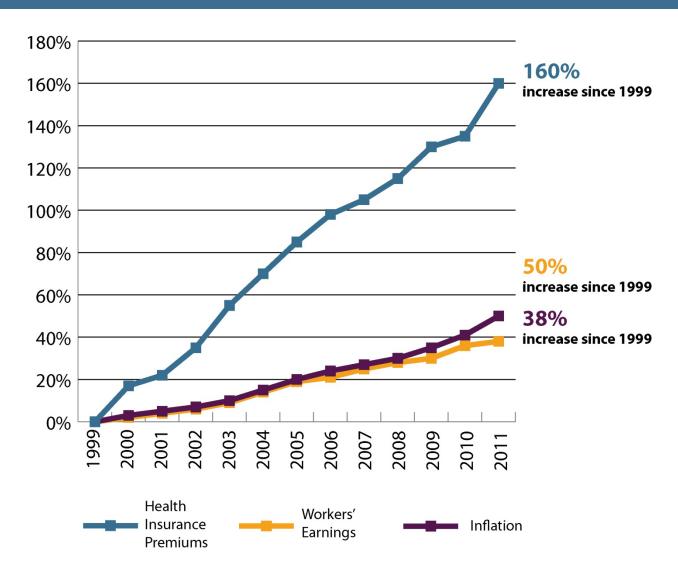


#4: Whose Cost Curve?

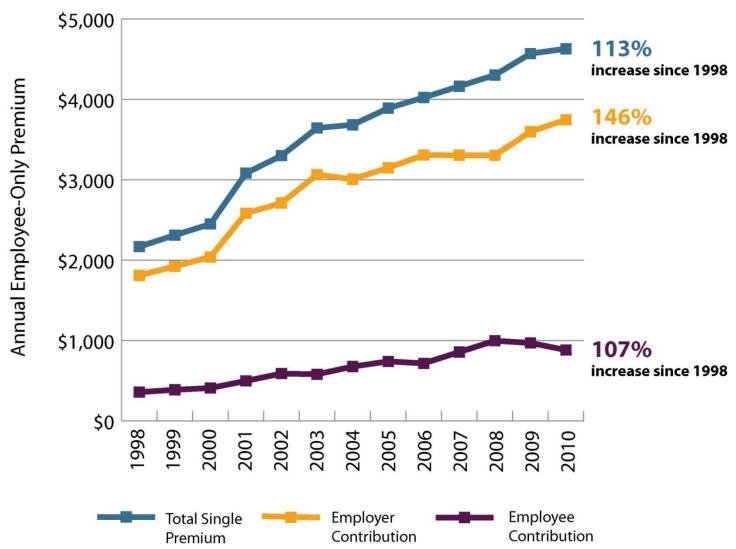
A Dilemma for Small

Employers

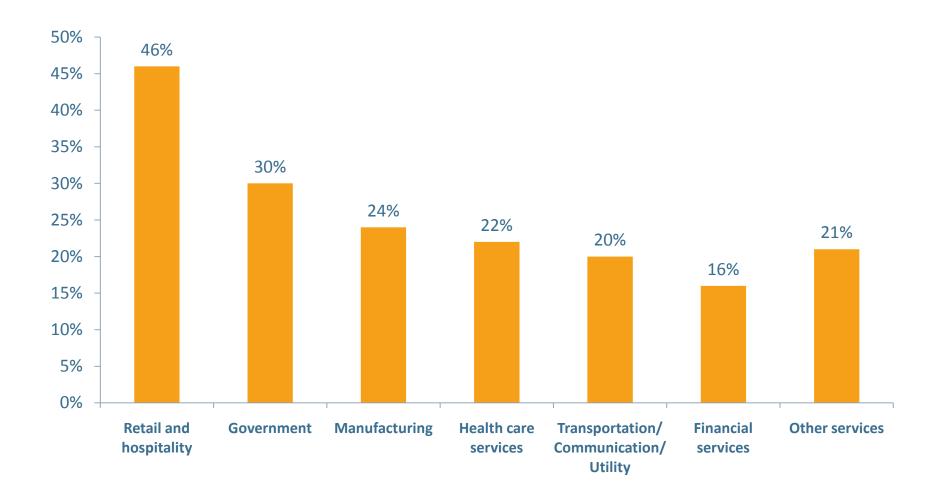
Remember This?



Whose Cost Curve?



Employers and the 30-Hour Requirement





#5: A Steep Learning Curve: Purchasing Insurance

Employer and Employee Learning Curve

Where You Buy

Brokers

SHOP Exchange

Individual Exchange

Private Exchanges

Broker Market

What You Buy

Basic Health Plan

Gold

Silver

Bronze

"Health" Plan

Who Bears Risk

Employer

Employee

Insurer

The Cost of Coverage

Employer

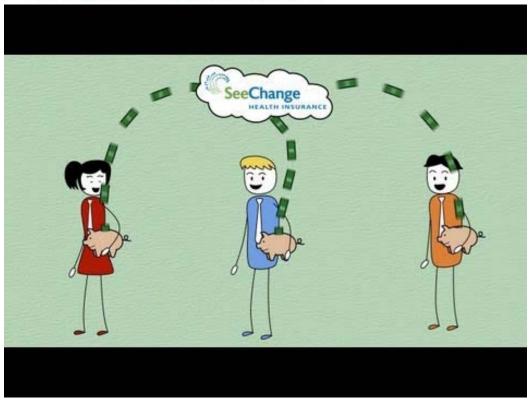
Employee

Government

Subsidy?

Benefit Design: The New Frontier





Three Take-Aways

1. National election results point to a clearer path ahead for ACA implementation.

2. "Uncertainty" takes on a different, more operational flavor – dollars and timing.

3. Trends afoot in Colorado to improve quality and lower costs continue a forward march.

Upcoming Webinars

- November 14: Colorado's Medicaid Toolbox:
 Approaches to Improving Quality and Controlling
 Costs Jeff Bontrager
- November 28: 2013 Budgets and Strategies: Colorado's Health Agencies - CHI Staff
- December 12: To Expand or Not To Expand: Colorado's Looming Medicaid Decision - Michele Lueck
- December 19: Legislative Forecast: Health Care Policy
 Trends to Anticipate in 2013 Megan Lane





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